

# 2019 @ 2020 Annual Report

YOUR SUPPORT HELPED US SERVE

**434** INDIVIDUALS WITH DISABILITIES

## OUR WORK IN THE COMMUNITY

WE SUPPORTED

**188**

INDIVIDUALS IN  
>>> EMPLOYMENT IN THE  
COMMUNITY

RESULTING IN

**\$1,066,328**  
OF ANNUAL EARNINGS

FROM THE

**113,830**  
HOURS WORKED

DIFFERENT EMPLOYERS **88** HIRED CLIENTS THIS YEAR

**119** STAFF { 17 ADMINISTRATIVE  
51 PRODUCTION/CUSTODIAL  
61 DIRECT CARE



**51**  
SERVICE CONTRACT  
EMPLOYEES

↓  
78% OF WHOM  
HAVE A SIGNIFICANT  
DISABILITY

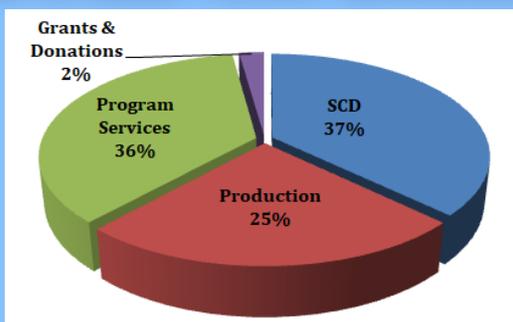
### Board Members

Sultan Qureshi, *Chair*  
Lucinda Munger, *Secretary*  
Ingrid Conley, *Treasurer*  
Charlie Cleary  
Michael Parker  
Dr. Robert Shipley

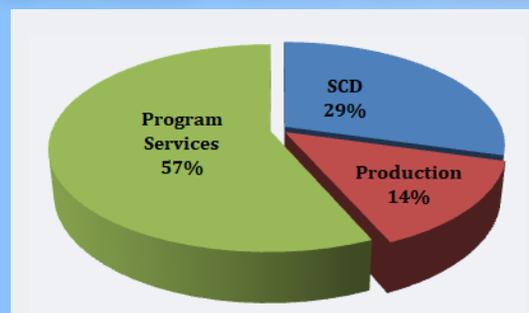
### Senior Staff

Margaret Samuels  
*CEO*  
Audra Kea-Hamilton  
*Finance*  
Kim Teunis  
*Human Resources*  
James Flowers  
*Federal Contracts*  
Donna Musson  
Jonathan Levens  
Denise Puryear  
Amy Miller  
*Program and Employment Services*  
Joe Bumgarner, Jr.  
Sandi Hopkins  
*Production and Sales*

### 2019-2020 TOTAL REVENUE



### 2019-2020 TOTAL EXPENSES



Your donations allow OE Enterprises to assist in the personal and professional growth of each individual.

To support the mission, visit [oenterprises.org](http://oenterprises.org) and click **DONATE**.

# MISSION BUILT PERSON DRIVEN

## A Welcomed Partnership

In January of this year, OE embarked on a new journey by expanding our services into two new counties; Randolph and Montgomery. With Randolph we added a new facility to the OE family, bringing with it 19 consumers participating in facility services, as well as multiple business/production jobs that have increased the production needs of all three OE sites. OE has worked closely with transitioned Randolph staff to train and adopt new approaches geared towards teaching new work skills to attending consumers, and continuously providing the opportunity to learn about and generate interest in community employment and its benefits.



In January, OE immediately began working closely with Vocational Rehabilitation to transition current employment participants into OE services. Since January, OE has received referrals for over 24 community based individuals, having successfully closed 4 individuals in competitive employment, and placed an additional six in competitive employment who are currently working towards/have reached independent employment. OE also provides Community Based Assessments services for both counties and has had the opportunity to serve nine individuals in their employment endeavors.

## Success through Adversity

Supporting people who live and work in their communities has been a priority of OE for many years, but this has never been more important than in this fiscal year. In mid-March a number of individuals found themselves suddenly out of work due to the COVID 19 Pandemic. For people who were able to maintain their jobs there was a level of uncertainty and new requirements for which no one was prepared.



Meet Enrique. When the Pandemic began Enrique was working as a bagger at a grocery store and was considered an essential employee. Protocol put in place included wearing a mask to cover his nose and mouth and to practice social distancing. It was difficult for Enrique to keep his mask on properly and keeping at least 6 feet away from others. When his supervisor asked him to follow protocol Enrique felt like he was being picked on. The job coach met with Enrique weekly throughout this time and was able to encourage him to follow protocol and was able to help him understand the health and safety need for these measures. Enrique lived with his mother who was his primary support. On Mother's Day Enrique returned from work to find his mother unconscious. Unfortunately, she passed away in September without returning home. This was a very difficult time for Enrique who moved in temporarily with a family member. Enrique continued to work, and decided he wanted to move to another town to live with another family member. His job coach helped him as he not only continued to work his regular shifts, come to work on time, but picked up extra shifts in order to save money for his move. His manager reported that he was doing well during this time. OE staff was able to assist Enrique in making a transfer within the grocery chain to a store in the new town. Enrique exhibited a great work ethic and ability to adjust to extremely difficult circumstances, and is a great example to us all.

## The Pandemic Can't Stop Our Pre-ETS

The COVID-19 global pandemic has forced all of us to make changes to the way we do things. As North Carolina closed down and everyone was asked to stay home, adjustments were made to allow for the continuation of essential services such as public education. Schools closed and students were asked to participate in remote education. Here at OE we made quick adjustments to the way we delivered our Pre-Employment Skills to these students. Instead of meeting and working with the students in a physical classroom we were meeting them in Google Classrooms, on Canvas, through Zoom, and in Hangouts. The entire Transition 4 Success curriculum was modified and adapted to better reach our students during this unprecedented time, to pull them in, and keep them engaged while they were at home where we could not physically be. As COVID-19 continues to effect public education and how it is delivered, OE has continued to grow and change to reach our clients. We meet the students and teachers where they are, providing stability in the lives of this population.



"I have been so impressed how she adapts to my students' interests and learning needs. Teaching my class is trial and error, and she successfully picks activities that my students love to complete." - Shelly Dowaliby, Exceptional Children's Teacher - Voyager Academy